



<https://gainr.ai/job/investor-relationship-manager-sports-betting-syndicate/>

Investor Relationship Manager (Sports Betting Syndicate)

Hiring organization
Gainr Trading Ltd

Description

We are seeking a dynamic and results-driven Investor Relationship Manager to join our new sports betting syndicate to develop its growth.

Date posted
January 30, 2025

Reporting to the syndicate Chairman, this is a true Greenfield opportunity to make your mark on a business that is set to become the largest sports betting syndicate in the world and a big name in the alternative investments sector.

The successful candidate will be responsible for identifying, attracting, and managing relationships with potential and current investors. This role is crucial to our growth strategy and will suit someone that has already developed a sophisticated investor and/or a HNW network.

Responsibilities

- **Investor Outreach:** Identify and engage with potential investors through various channels, including networking events, industry conferences, and direct outreach.
- **Relationship Management:** Build and maintain strong relationships with current and prospective investors, ensuring their needs and expectations are met.
- **Presentations and Pitches:** Develop and deliver compelling presentations and pitches to potential investors, highlighting the syndicate's value proposition and performance.
- **Market Research:** Conduct thorough market research to identify trends, opportunities, and potential investor segments.
- **Reporting:** Prepare and present regular reports on investor engagement activities, feedback, and investment trends to the syndicate Chairman.
- **Compliance:** Ensure all investor relations activities comply with relevant regulations and industry standards.

Qualifications

- **Experience:** Minimum of 5 years of experience in investor relations, financial services, or a related field.
- **Industry Knowledge:** Strong understanding of the alternative investment landscape.
- **Communication Skills:** Excellent verbal and written communication skills, with the ability to articulate the Gainr mission and vision clearly and persuasively.
- **Networking:** Proven ability to build and maintain a robust network of industry contacts and potential investors.
- **Analytical Skills:** Strong analytical and research skills, with the ability to interpret

market data and trends.

• **Nice to have:**

FRM qualified.

Fluent in both Cantonese and Mandarin.

Basic knowledge of DeFi/Tokenomics.

Job Benefits

Generous share in the syndicate.

Fully remote – work from anywhere in the world.

Flexible working hours.

Flat structure.

To be considered for this role, email your CV to jobs@gainr.ai and we will get back to you if chosen to progress to the interview stage.

About Us

Gainr is an ecosystem of five synergistic projects at the intersection of AI, Web 3.0 and Sports Analytics. The Gainr team is comprised of seasoned technology entrepreneurs, professional traders, published subject matter experts and distinguished academics.

Gainr AI is a joint project with academia in the application of the latest Deep Learning techniques for the development of innovative AI driven TradeTech, WealthTech and GamTech products and services.

Gainr Analytics is a Hong Kong based alternative trading analytics firm with a focus in sports markets. We develop pricing models to identify alpha opportunities from our client's proprietary data assets.

Gainr Trading is a next generation manager of scalable alternative trading funds, administered and audited by Suntera and powered by our in-house and our partners verified prediction market models.

Gainr Equity administers Gainr Coin, an equity token backed by Gainr Trading that allows retail investors access to our funds without impacting market liquidity and which emphasize transparency and governance.

Gainr Advisor is an alternative markets intelligence service which allows retail investors access to verified trading strategies. Investors pay for the service using Gainr Coins which they purchase on exchanges.